Avera e CARE

Your Virtual Health Partner

Avera eCARE

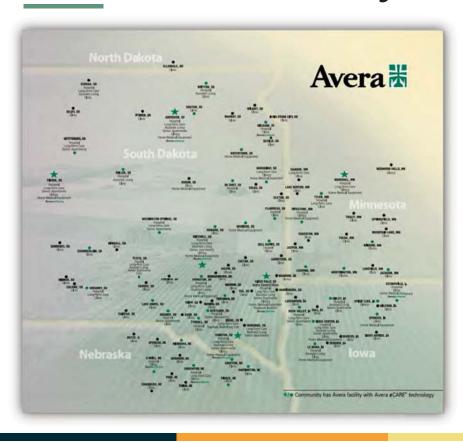
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Our Mission

Avera's roots stretch back to the frontier of medicine of the Benedictine and Presentation Sisters; who began providing health care in Dakota Territory in 1897. Avera is still sponsored by these same Sisters today, which helps lead to our mission:

Avera is a health ministry rooted in the Gospel. Our mission is to make a positive impact in the lives and health of persons and communities by providing quality services guided by Christian Values.

Avera Health System



31 Hospitals

21Nursing Homes

2,000,000
Outpatient &
Clinic Visits

110,000 Home Health Visits

1,000,000 People Covered

\$3.5 Billion
In Revenue

Avera eCARE Services

32

187 Sites eConsult Nov. 1993

Sites CARE eICU®

74 Sites ePharmacy Nov. 2008

mergency O Oct. 2009

132 67 Sites Sites Senior Care

4 8 Sites Sites

eCorrectional Health

April 2012

SchoolNurs

O

Mar. 2015

5910 **Enrollees**

AveraNow

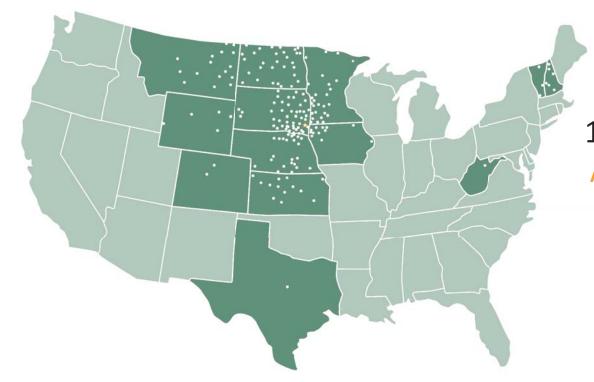
Jul. 2015

Our Sites

330+ Sites



13 States



13% of all Critical Access Hospitals in the nation (170/1332)

Our Purpose



Better Access to Care



Better Care & Better Outcomes



Lower Costs



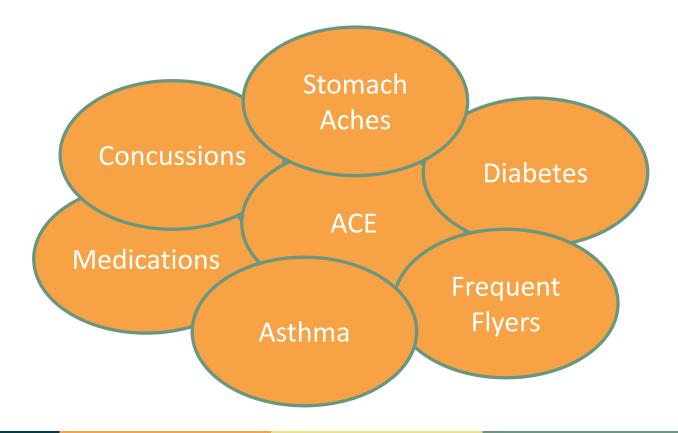
Workforce Sustainability



eCARE eSchool Nurse



What Do Kids Come to School With?



What School Nurses Do



Keep students healthy so they can learn



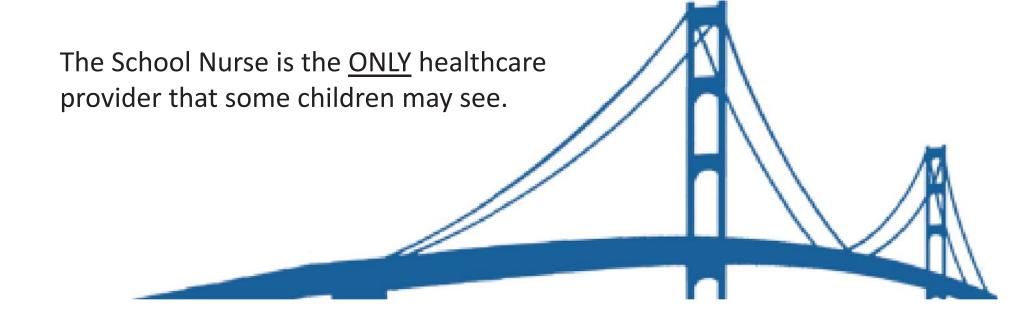
Decrease absenteeism and assist with 504s and IEPs



Provide oversight for Unlicensed Assistive Personnel who are Medication Aid trained



Bridging the Healthcare Gap



Why eSchool Nurse



Technology

Utilization of technology provides both audio and video connections



Personnel

Avera eSchool Nurse provides the personnel help to make sure your students are taken care of



Training

Training for all staff helps to make sure that staff are up-to date on the uses of our technology and services



Services

The scope of our services can help you to take the best care of your students



The technology included in the eSchool Nurse set-up is:

- Mobile computer with webcam
- Standard support plan
- 4 port USB hub
- Keyboard
- Mouse
- Speaker
- Cart
- Otoscope



USB Stethoscope & Headphones



USB Otoscope



Logitech Webcam

Scope of Service

eSchool Nurse

- Provide care for students with unscheduled health needs (first aid, injury, illness, health conditions with as needed cares such as asthma, diabetes)
- Refer students to their health care provider
- Assist with 504 plans and IEPs
- Provide care for students with known conditions like diabetes, and asthma in which a nurse's involvement is needed. (could be a daily call at a specific time)
- Case management- parent contacts, nursing cares to be provided at school, mental health needs, connecting families with resources for health needs
- Provide medication oversight for certified Medication Aides in school

<u>Unlicensed Assistive Personnel (UAP)</u>

- Be primary presenter of children via phone or video interaction
- Screen students and follow building protocol to get appropriate consultation
 - Medication aide trained



Two Nursing Models

Primary School Nursing



- Aimed at schools with at least one full-time school nurse
- Virtual School Nurse can provide back-up urgent care coverage for existing school nurse when they are not in the building

Proven to Flow

Nurse Extender Services



- Aimed at schools who only have the most basic school nursing services and less frequent coverage
- Virtual school nurse could provide urgent care plus other services

Needs Piloting

Notable Stories

- A child had a hard head bump at school and later the family member expressed concern to the principal that no nurse was available to assess them when they were hurt. They were able to tell them that an eNurse assessed them and monitored them after the fall. BIG FAMILY SATISFIER!
- We recently had to remove a computer for it to be worked on for most of a school day. The clerical staff mentioned how very much she realized at that moment that she likes having the opportunity to call the eNurse when she needs it.



Notable Stories

- A child was injured at school. The eNurse suspected that the students arm may be fractured. When the parent came to pick them up the eNurse had a video visit with the family member to discuss her assessment and strongly recommend a visit to the MD. The child's arm was later found to be fractured.
- A child had complained of an ear ache, but then stopped complaining. After a few days the child seemed to be having a hearing problem. Went on camera and was found to have a perforated ear drum. Parent was notified and taken to MD.



eSchool Nurse Statistics

Description	Program To-Date (March 2015)	% of Total eNurse Visits		
eNurse Video Visits	920			
Total Student Population	3143			
eRN calls per 100 student days	235.16			
TotalDays of Service	367			
eNurse Video Visits which are "Managed" care	279	30.3%		
eNurse Video Visits which are "Urgent" care	640	69.6%		
eNurse Video visits relating to Ear complaints	74	8.04%		
eNurse Video visits relating to Asthma complaints	4	0.43%		
eNurse Video vists relating to Diabetic Care	266	28.91%		
eNurse Video vists relating to Rashes	57	6.20%		
eNurse Video visits which utilized the Stethoscope	7	0.76%		
eNurse Video visits which utilized the Otoscope	55	5.98%		

eRN Disposition																
Row Labels	= 2016	5									= 2017	7				Grand Total
	Jan	Feb	Mar	Apr	May	Jun	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	
Home	3	1		3	8		4	4	2	1	4	1	2	8	4	45
Home/Medical Referral		1		1	2		2	1			1		1			9
Stay In School	19	22	5	23	44	2	21	20	18	19	39	34	23	29	30	348
NULL					1	1								3		5
Grand Total	22	24	5	27	55	3	27	25	20	20	44	35	26	40	34	407

Initial Pilot Statistics

- Served 3391 students at 9 schools
- 9/9 Pilot schools had video visits during the pilot period
- 817 Video visits occurred



- 33.8% of eNnurse care is Managed Care with a health plan in place
- 66.2% of care is unplanned or urgent
- eNurse visit disposition results in students return to class in 97% of cases

Initial pilot took place from February 20 – March 1, 2017

Cost Details

- 100% Grant covered equipment and installation expense
- A grant stipend for any upgrades or additional expenses related to the connectivity/broadband required to host video consultation
- Grant will pay up to \$500 for medication training for unlicensed assistive personnel
- Significantly reduced per student fees, through federal grant

eCARE eSchool Nurse



Questions



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